



Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore

Shri Vaishnav School of Management

BBA (Marketing) II Semester

Choice Based Credit System (CBCS) (2025-2029)

S. No.	Course Category	COURSE CODE	COURSE NAME	Examination Scheme					Teaching			CREDITS	TOTAL MARKS
				THEORY			PRACTICAL		Th	T	P		
				End Sem University Exam (60%)	Two Term Exam (20%)	Teachers Assessment* (20%)	End Sem University Exam (60%)	Teachers Assessment* (40%)					
1	MAJ	BBA201	Fundamentals of Organization Behavior	60	20	20	0	0	3	0	0	3	100
2	AECC	ML307	Environmental Management and Sustainability	60	20	20	0	0	4	0	0	4	100
3	MAJ	BBA203	Fundamentals of Consumer Behavior	60	20	20	0	0	3	0	0	3	100
4	MIN	BBA204	Basics of Training and Development	60	20	20	0	0	3	0	0	3	100
5	MIN	BBA205	Fundamentals of Cost Accounting	60	20	20	0	0	3	0	0	3	100
6	GE		Generic Elective Course - II	Credit Scheme will be as per the syllabus of the respective Generic Elective Course								4	100
				300	100	100	0	0	16	0	0	20	600

***Teacher Assessment shall be based following components: Quiz/Assignment/Project/Participation in Class, given that no component shall exceed more than 10 marks.**

Chairperson
Board of Studies
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore

Chairperson
Faculty of Studies
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore

Controller of Examinations
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore

Registrar
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore

Vice Chancellor
Shri Vaishnav Vidyapeeth
Vishwavidyalaya, Indore